

## ABOUT US

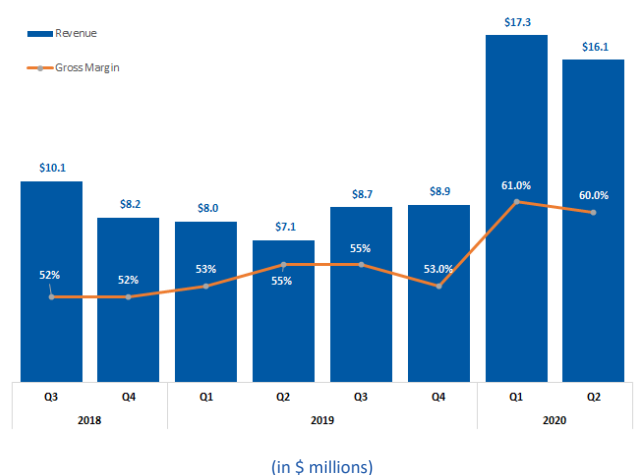
Photon Control designs, manufactures and distributes a wide range of optical sensors and systems to measure temperature and position, which improve performance and enable innovation for our customers.

## CAPITAL MARKET PROFILE

Closing Price (@ 07/31/20)	\$2.32
Outstanding Shares (F.D.)	108.6M
52 Week Range	\$0.70 - \$2.32
Market Capitalization (@ 07/31/20)	\$242M
Enterprise Value ("EV") (@ 07/31/20)	\$201M
Cash (@ 07/31/20)	\$41M

*All dollar amounts in Canadian dollars*

## PROVEN BUSINESS MODEL



## HIGHLIGHTS

- Q2 2020 results comprise revenue of \$16.1 million; "EBITDA" of \$5.9 million or 37% of revenue; net income of \$2.7 million and "EPS" of \$0.03
- Cash on hand of \$41.1 million and order backlog of \$29.7 million at June 30, 2020
- On April 3, 2020, Photon Control acquired certain assets of Micronor Inc., a supplier of fiber optic kinetic sensors based in Camarillo, California, USA
- In July 2020, Photon Control announced a strategic partnership with FiSens GmbH for a worldwide license and distribution agreement for Fiber Bragg Grating sensor solutions

## ANALYST COVERAGE

Echelon Wealth Partners | Amr Ezzat  
 Eight Capital | Kevin Krishnaratne  
 Paradigm Capital  
 Stifel GMP | Deepak Kaushal



130-13500 Verdun Place  
 Richmond, BC Canada V6V 1V2  
 Tel: 604 900 3150  
 IR@photoncontrol.com  
 www.photoncontrol.com