

ABOUT US

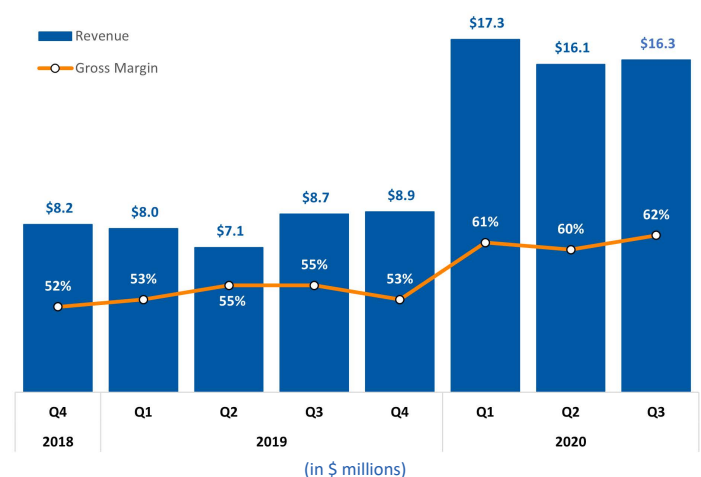
Photon Control designs, manufactures and distributes a wide range of optical sensors and systems to measure temperature and position, which improve performance and enable innovation for our customers.

CAPITAL MARKET PROFILE

Closing Price (@ 10/30/20)	\$1.54
Outstanding Shares (F.D.)	109M
52 Week Range	\$0.70 - \$2.32
Market Capitalization (@ 10/30/20)	\$161M
Enterprise Value ("EV") (@ 10/30/20)	\$114M
Cash (@ 09/30/20)	\$46.6M

All dollar amounts in Canadian dollars

PROVEN BUSINESS MODEL



HIGHLIGHTS

- Q3 2020 results comprise revenue of \$16.3 million; "EBITDA" of \$6.2 million or 38% of revenue; net income of \$3.6 million and "EPS" of \$0.03
- Cash on hand of \$46.6 million and order backlog of \$27.0 million at September 30, 2020
- In July 2020, Photon Control announced a strategic partnership with FiSens GmbH for a worldwide license and distribution agreement for Fiber Bragg Grating sensor solutions
- In September 2020, Photon Control entered into a distribution agreement with Woowon Technology Co., Ltd., a leading Korean distributor

ANALYST COVERAGE

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